

ScaleUp your digital solutions globally

May 2023

Your B2B specialist in sales outsourcing of cutting edge technologies



Your growth partner in Europe & LatAm



Your sales door to any industry



Who are we?

Your own experienced & multinational sales team



Your direct access to corporates' decision makers



Your alternative to costly investment in sales development



Introducing **Cutting Edge Tech** to all Industries



Artificial
Intelligence



Machine
Learning



Block
Chain



Quantum
Computing



IoT



UI & UX



Big
Data



RPA



AR, VR &
MR



HealthTech



AgTech



InsurTech



Ent Software



CyberSecurit
y



RetailTech



FinTech



Any-Tech



How do we work?



We only represent your interests

Not like other third-parties, where you become a by-product of their own services.



Cost effective

No need for extensive expansionary CapEx. No need to open up new offices or hire local staff to enter our markets.



Sales-as-a-service, all included

We take on the full sales process in your new markets, meaning you don't need anything else to start selling within our markets.



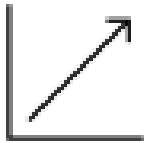
We can integrate with other sales teams

If you already have other partners in the country, we can manage the overall activity to ensure the best results for you.





We help our our scale-ups to land & expand with



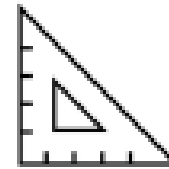
Access to market

Our connections allow you to have the opportunity to show your solutions to the right stakeholders



Credibility & Trust

When your company and products are unknown in the market, you need a partner able to generate trust.



Tailored adaptability

Every market has its own particularities and local needs. We will advice you on how to adapt your offering in our markets.



Experts in processes

Internal purchasing processes are lengthy and complex within corporates. We have a proven trackrecord and unique sales tactics.



As well as fundraising services



Access to a diversified network of investors

The B2B market is inherently international or regional.

And so fundraising is.

Qualified leads

As in your sales process, don't spray & pray.

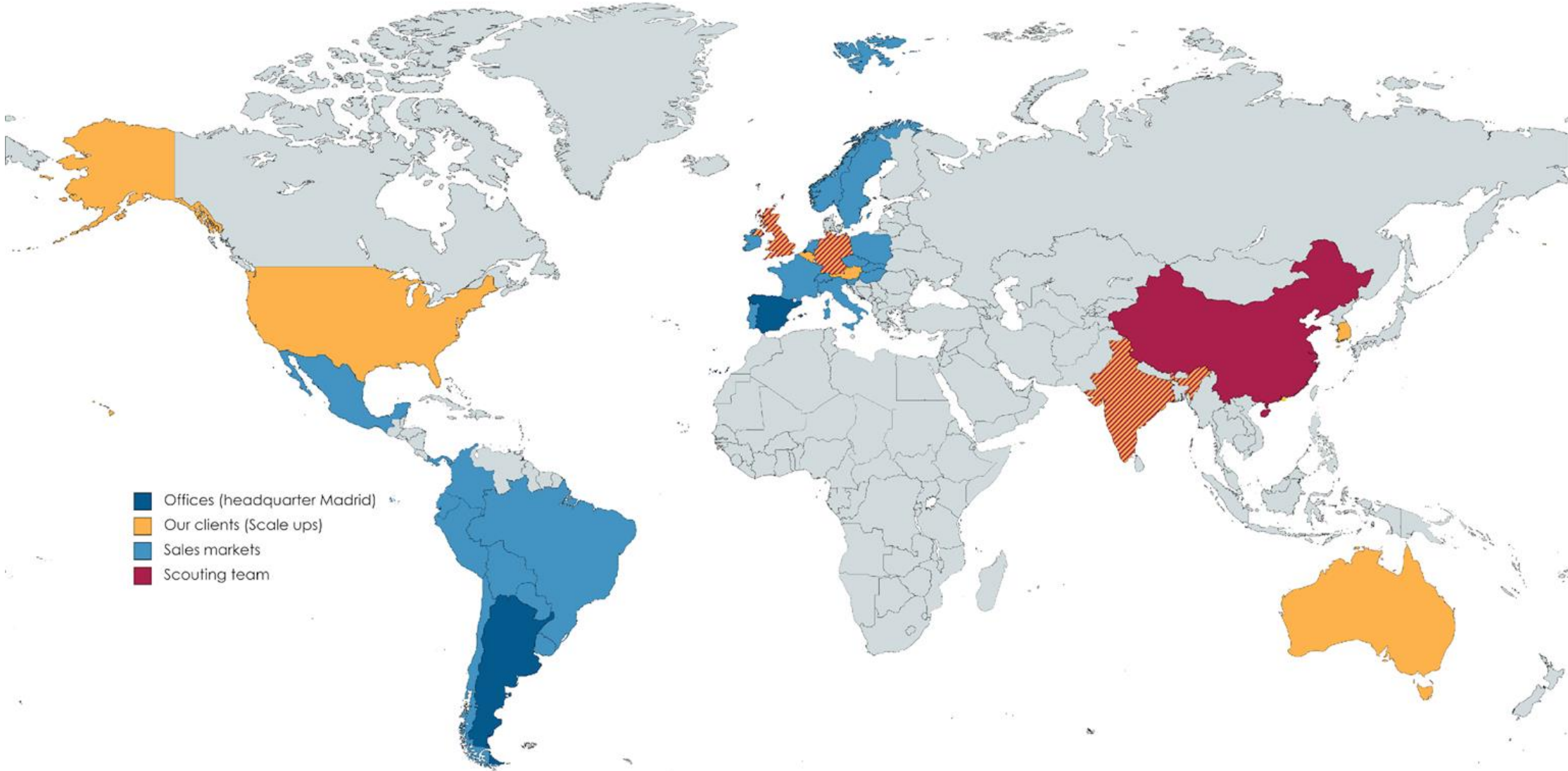
Focus instead on investors segments that perceive lower risk and higher upside in your business.

Productivity

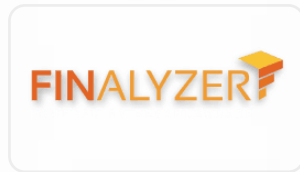
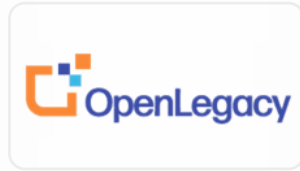
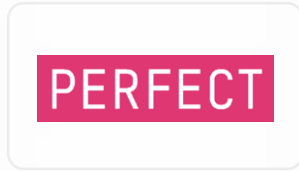
Fundraising drains substantial time and resources from your team.

Free them up and focus instead on continuing growing your business.

Your gate to EU & LatAm



Tech companies scaling-up with us



+many others





Some of our clients

Gaviti | FinTech | Israel

Gaviti is an Accounts Receivable (A/R) invoice-to-cash management no-code/ low-code platform that automates and optimizes the entire collections process, enabling you to send the right message to the right persona at the right time.



OpenLegacy | Ent. Software | Israel

Digital to the core: allowing organizations to riskless unlock legacy systems to become fully digital. Automatically integrating microservices & creating 500% better APIs 20 times faster & at 1/4 actual cost.



Perfect | BeautyTech | Taiwan

Advanced AI + VR to reimagine your customer shopping experience. Real time skin analysis powered by cutting-edge AI ML algorithms. Interactive livestream beauty broadcast with integrated virtual try-on





Some of our clients

Atidot | InsurTech | Israel

Machine learning and Analytics software to improve understanding of customers' behavior and create visibility into their risk for Life insurance products (understanding lapsation, underinsured...).

Atidot

Medi Whale | HealthTech | Korea

Specialized in Reti-Intelligence, the artificial intelligence analytics that focuses on the association of ophthalmic biomarkers with systemic health diseases. An innovative solution to prevent cardiovascular disease through the analysis of the retina

 Medi Whale

AgriTask | AgTech | Israel

Comprehensive Agricultural platform that integrates various data sources. Operating System for Agri businesses that covers the whole crop lifecycle and ensures supplies and ESG for AgBuyers.

Agritask 



Some of our clients

Skinscreener | HealthTech | Austria

It is a user-friendly, easy-to-use app, that provides the risk of skin cancer for skin lesions. Approved as a class I medical device (European Directive 93/42/EEC) SkinScreener detects about 98% of all malignant skin lesions, 95% clinical accuracy.



Nemesysco | Voice Analysis | Israel

Patented "Layered Voice Analysis" (LVA™) technology. Leader in voice analysis solutions that address different needs of the financial, corporate and security markets, improving detection, prevention of crimes; streamline investigations; identify and combat fraud more effectively



Ignatica | InsurTech | Hong Kong

A cloud-native API platform built specifically to accelerate new product development and transform customer interaction. Create, manage, and adjust products without system limitations or business disruption.



Some of our clients



FinAnalyzer | FinTech | India

Financial corporate performance platform. Management reporting: and financial consolidation. A single platform for multiple reporting needs for any number of entities, 5-7x faster implementation, fully configurable and and 5x to 20x cheaper.



GeoVictoria | HR Tech | Chile

Workforce Management. Time control solution for companies that allows you to sign in multi-mode in person, without contact and in telework mode, from our App or website among other workforce solutions.

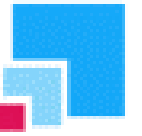


TeleMessage | RegTech | Israel

Records and archives your employee WhatsApp communication for compliance requirements
Turns WhatsApp and other tools into marketing channels and makes them legislation compliant (MiFiD II, FINRA, etc).



Some of our clients



Enabley | EdTech | Israel

Game changing learning platform that connects training to Business Results using latest education trends. Blend of LMS + LXP + CMS & live video that help global leaders to manage courses & lifelong learning.



Auditor | Ent. Software | Australia

Platform for conducting inspections, submitting reports, creating checklists, capturing & correcting errors. It is used 50,000 times a day in more than 85 countries to help raise business safety and quality standards.



Harmony | Insurtech | Belgium

End-to-end platform for the optimal management of the compliance processes of any financial institution (KYC/AML, MiFID, IDD, ESG). It brings together all data, documents and workflows in a single solution allowing a clear audit trail.





Some of our clients

Criskco | Fintech | Israel

With our big data processing and cloud infrastructures, we help vendors and financial institutions cut underwriting times and costs.

We assist financial institutions in evaluating the integrity of their loan applicants, detecting fraud, and predicting future credit failures



Intuview | DefenseTech | Israel

IntuView leads the artificial-intuition revolution with field-proven technology and solutions for sentiment analysis, entity extraction, name matching and idea mining in a variety of languages, including English, Arabic, French and Spanish.

The technology features a Natural Language Processing (NLP) platform provided both as a standalone server and a cloud-based API.



Bambu | Fintech | Singapore

Bambu is a leading global digital wealth technology provider for financial institutions. We enable companies to make saving and investing simple and intelligent for their clients.

The cloud-based platform is powered by our proprietary algorithms and machine learning tools.





Some of our clients

Findynamic | Fintech | Italy

Leading SaaS platform in the Italian market in Dynamic Discounts and Supply Chain Financing (DD/SCF), in addition to integrating Electronic Billing and adapted to the requirements of the Spanish market, including regulatory development of the Create and Grow Law.



Bridgewise | Fintech | Israel

BridgeWise aims to become the industry standard for financial research by applying advanced AI to provide faster, accessible, and trusted coverage in every language for all global financial instruments. BridgeWise delivers high-quality and easy-to-read equity reports





Some of our **team members**



Pablo Penas
Founder and CEO



Lola Franco
Partner



Carlos Franco
Partner



Mario Rouede
VP Corporate Sales
LatAm



Youssouf Traore
Sales Director
France



Borja Gómez
Head of Fundraising



Thank You!



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